



COMMUNICATIONS BILLING PRODUCT IMPLEMENTATION

Our Client enables companies to create Communications Applications as fast as you can imagine them. The company has been handling invoicing and billing with their home grown system and were having many issues.

The new billing system designed for them was an enterprise system – a combination of order-to-billing product from Chikpea.com and Financial Accounting from Financial force in the force.com platform.

The billing system allows user to add products to the opportunity through Product Configurator, create quotation, and send to customers. It allows to convert the Quote to Order and generate the consolidated invoices along with the subscription, purchase and usage details in a formatted PDF file and send to customers as bill.

ChikPea Search [] []

Order/Billing (0/0)

Home Accounts CKCompanies O2B Home Items Products Elements Discounts & Margins Taxes Opportunities **Invoices** Stagings

Create New... Invoice **I-000000018**

Invoice Lines (1) | Purchases (1) | Subscriptions (1) | Usages (1) | Elements (1) | Refunds (1) | Credit Notes (1)

Invoice Detail [Edit] [Delete] [Clone] [Invoice PDF] [Invoice Cancellation] [Make Payment] [Create FF Invoice]

Invoice ID	I-000000018	Bill Date	27/10/2015
Account	IoT Pty Ltd	Due Date	27/10/2015
Currency Code	AUD	Open Balance	AUD 219,311.68
Billing Contact		Currency Rate	
Invoice Status	Open	Current Charges	AUD 20,854.50
Cancelled		Purchase Discount	AUD 0.00
Period From	27/10/2015	Other Charges	AUD 0.00
Period To	26/11/2015	Due	AUD 17,820.75
Disputed		Tax Rate	0.00%
Order		Total Line Taxes	AUD 200.00
Payment Term	COD	Tax Charge	AUD -3,233.75
Reminder		Adjustments	AUD 0.00
Email Sent		Fee	AUD 0.00
Cancel/Delete Allowed		Remaining	AUD 17,820.75
Total Refund	AUD 0.00	Refund Amount	AUD 0.00
Refunded	No	Is FFA Invoice	
Collection Email Date		Process FFA	
Past Days	114	Sales Invoice	
Payments #	0	FFA Company	Whisper Australia Pty Ltd
Excluded for parent billing		FFA Currency/ISO Code	AUD
Agreement		FFA Tax Code	
Accounting Period	31/10/2015	FFA Accounting Currency	AUD
Change Accounting Period	Change	FFA Community Discount	-3,636.00
		FFA Opp Discount	0.00

Address Information

Billing Street
Billing City
Billing State/Province
Billing Zip/Postal Code
Billing Country: Australia
Created By: Fiona O'Keefe 27/10/2015 4:25 PM
Last Modified By: Fiona O'Keefe 27/10/2015 4:25 PM

[Edit] [Delete] [Clone] [Invoice PDF] [Invoice Cancellation] [Make Payment] [Create FF Invoice]

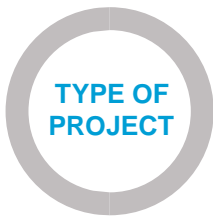
Invoice Lines [New Invoice Line] [Invoice Lines Help]

Action	Invoice Line Name	Item	Qty	Purchase	Subscription	Usage History	Usage	Unit Rate	Line Rate
Edit Del	I-0000000262	SMS Pre Commit	50,000.0				I-0000000027	AUD 0.10	
Edit Del	I-0000000261	Standard Support	1.0		S-0000000143			AUD 0.00	
Edit Del	I-0000000260	Voice In Module	1.0		S-0000000142			AUD 380.00	AUD 380.00
Edit Del	I-0000000259	Voice Out Module	1.0		S-0000000141			AUD 720.00	AUD 720.00
Edit Del	I-0000000258	Essential Edition	1.0		S-0000000140			AUD 985.00	AUD 985.00

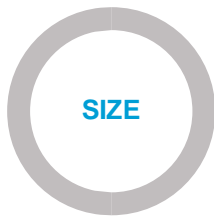
Show 5 more | Go to list (21)

Configurator		1 Select 2 Bundle 3 Configure 4 Confirm					
Overview Opportunity: Dewmart Opp Account: Dewmart Price Book: Whispr Aus							
Purchased Product(s)							
Date	Product	Code	Cost	Quantity	Discount(%)	Line Rate	Action
07/17/2015	Business	ED3	\$495.00	10.00%		\$495.00	Update
07/17/2015	Setup Charge	Bundled	\$500.00	1.00%		\$450.00	Update
07/17/2015	SMS	Bundled	\$0.10	15,000.00%		\$1,485.00	Update
07/17/2015	Additional Platform Users	Bundled	\$75.00	4.00%		\$300.00	Update
07/17/2015	Half day (1 package)	Bundled	\$1,800.00	10.00%		\$1,800.00	Update
07/17/2015	Platform Users	Bundled	\$0.10	10.00%		\$0.10	Update
07/17/2015	Premium Support	Bundled	\$134.25	10.00%		\$134.25	Update
Page Messages error 0 warn 0 info 0 success 0							

PROJECT PROFILE:



TYPE OF PROJECT
Custom Development



SIZE
38 Man months



CLIENT
Telecom Co., Australia



USERS
Company Employees engaging with Customers, company Finance



INDUSTRY
Telecom

Technology/tools	Salesforce: Apex, Visualforce, Triggers, Approval Process, Workflows, Multi-Currency AppExchange Products: O2B (Order 2 Billing), FF (Financial Force), Congo Composer, CPQ
Key Business benefits	<ul style="list-style-type: none"> • Create Multi-Currency setup, add corporate currency • Create Account, Company • Create Items, Packages • Configure Products, Related Products and Rules using Product Configurator • Create Tax, Discount, Reseller Margin setup • Create and Approve Opportunity • Create Quote, Convert to Order • Upload Usage data via Linux Data loader and store into Usage bucket • Generate Invoice • Automatic FFA Integration process
Uniqueness	<ul style="list-style-type: none"> • One system to support the customers, generate bills on monthly basis based on their subscriptions • Scalable and flexible system to handle the sales and manage customers • Uses Product configurator in the opportunity to choose the products for the customers
Maintenance	By Steadfast



ABOUT US

40
PEOPLE

boutique software consulting company. We design and implement software solutions to real world business problems.



Our vision is to become a 100 people company by 2020, operating from India, with an average revenue per employee of USD 100,000 P.A

Lead by a team of 3 senior technocrats and 6 mid-level project managers we have the right mix of resources to take up projects in the range of 10 people months to 100 people months.

Our current technical skills are in SALESFORCE, NETSUITE and .NET. For skills other than these, we will outsource the coding part to our vendors in India, while taking complete responsibility for the project design and delivery.

ABOUT YOU

If you are a sophisticated, market facing company with a need for designing and implementing software solutions to solve real world business problems. Or if you are a Software Services or Product Company in the US, looking for a reliable partner....you have come to the right place. We are looking for customers whose annual software budget is in excess of USD 100,000.